

#### STAFF REPORT

**<u>Department/Function:</u>** Corporate Services

**Chair:** Deputy Mayor Gerard LaChapelle

Meeting Date: November 12, 2020

**Report No.:** CS-2020-79

Report Title: 2021 Operating and Capital Budget

#### **RECOMMENDATION:**

### 1. Operating and Capital Budget

That Report No. CS-2020-79 regarding the 2021 Operating and Capital Budget be received for information and that the following motions be brought forward to the Special Council Meeting on November 26, 2020.

### 2. Salary Administration Plan

That given the August 2019 – August 2020 CPI change is only 0.1% a cost of Living increase to the salary administration plan, the volunteer firefighter compensation and Council remuneration, be set at 0% for 2021.

### 3. 2021 Operating and Capital Budget Approval

That the 2021 Draft Operating and Capital Budget, as amended by Schedule C and as it pertains to Corporate Services, be recommended to Council.

#### INTRODUCTION/BACKGROUND:

Section 290 of the Municipal Act requires a municipality to prepare and adopt a budget including estimates of all sums required during the year for the purposes of the municipality. Project priorities and capital requirements are reviewed each year during the Long Term Plan discussions. The 2021 - 2030 Long Term Plan was accepted by Council on October 29, 2020. The 2021 projects and capital from the Long Term Plan have been included in this draft, unless otherwise noted.

The current budget process provides for Council approval of the 2021 Operating and Capital Budget in 2020, for implementation January  $1^{\rm st}$  of the following year. Approval of the budget ahead of January 1 enables staff to proceed with planned projects as early as possible.

It is anticipated that the Tax Rates and Budget Estimates By-law will be brought forward in the spring with adjustments made for the following:

- Update of budget amounts for projects carried forward from 2020 if necessary.
- > Review of Assessment and tax rate information.

#### **ANALYSIS BUDGET PROCESS:**

The budget process this year was undertaken with knowledge that Council was looking to find efficiencies where possible in order to meet a target rate increase of 2%. Managers, finance staff and the CAO met to review each division's budget and identify areas that may be either under or over funded based on historical data. During this process, accounts are reviewed looking at the prior year spending as well as a three year average to see if budget increases or decreases are required based on historical data. This analysis helps to control increases by ensuring decreases that are warranted are also included.

The CEO of the library compiled the library budget with the assistance of finance staff. It is anticipated that the Library Board will hold a budget meeting Monday November 9, 2020.

The budget attached is presented as follows:

- Green sheets Annual/Operating expenditures
- Yellow sheets Projects/Capital expenditures
- Budget Request information sheets

The budget is presented in a summary format, meaning that a large number of accounts that staff use to track expenditures on a more detailed basis are grouped together. This process has been successful in keeping operating budgets tight. We are able to combine many accounts that are slightly below or above budget each year, and the variances are

combined rather than looked at individually. Council members wishing to see the line by line detail that supports the summary format are welcome to contact the Treasurer for a copy.

#### **2021 OPERATING BUDGET**

This draft of the budget includes increases and decreases as outlined in Schedule "A" for tax supported functions broken down by these categories:

- Changes in Estimated Revenue
- Changes Related to Existing Contracts and Inflationary Pressures
- Changes Related to Outside Agencies/Boards
- Analysis of Purchasing Trends
- Recommendations from the Long Term Plan

#### WHAT'S NOT INCLUDED IN THIS DRAFT

Items not included in this draft of the budget are identified on Schedule "C" for Council's consideration. Presentations from outside agencies and boards have been scheduled where significant increases in budget have been requested or where an agency or board has specifically requested a delegation to present to Council. New projects and significant or service level changes are supported by budget request sheets attached to this report.

#### **TAX RATE**

The overall change to the total tax rate is comprised of changes in the County, Education, Municipal and Policing amounts. The budget as presented looks at the change in the municipal budget including policing, over the prior year, as well as the effect on the municipal tax rate. Information will be presented in the spring regarding the overall impact to the tax payer once an updated tax roll showing all new changes to the roll has been received from MPAC. With the postponement of the Province-wide reassessment, property assessments for the 2021 property tax year will continue to be based on the January 1, 2016 valuation date. Shifts in taxation as a result of market value changes in assessment will not occur in 2021, however changes due to new construction will still occur.

#### **FINANCIAL/BUDGET IMPACT:**

The base budget, as written, has an increase of \$347,105 when comparing the 2021 budget to that of 2020.

The base budget includes contributions to other organizations Council has supported in past years including Georgian Bay Forever, SSEA, EDCNS and the Culture Alliance.

A list of additional budget requirements has been compiled based on previous Council discussions and department requests for Council's consideration (shown on Schedule "C"). Should all of these items be approved, the potential increase to the tax levy would be \$452,474. A portion of this increase (estimated at \$93,000) will be absorbed by growth in assessment due to new homes/new construction in the municipality. Municipal Tax Equity Consultants Inc. has estimated **growth** to be **0.98%** based on information available in October. The growth percentage may increase prior to the return of the 2021 Assessment Roll in December. There are also some projects noted on this list that Council could decide to fund from the 2020 surplus, thereby reducing the net tax impact.

#### **GRANTS**

#### Ontario Municipal Partnership Fund (OMPF)

The Ontario Municipal Partnership Fund (OMPF) is the Province's main general assistance grant to municipalities. The Province has maintained the same overall structure and \$500 million funding envelope for the 2021 OMPF. In October we received our 2021 allocation notice, noting a \$73,800 decrease over 2020 for a total funding of \$1,104,500. Tay's number of households has increased (5545 vs. 5490) and our Rural Municipal Fiscal Circumstances Index has decreased from 5.4 to 5.1. (A higher index indicates more challenging circumstances). The OMPF is currently being reviewed to ensure that the program is sustainable and focused on the northern and rural municipalities that need this funding the most.

#### Ontario Community Infrastructure Fund -Formula Based

This grant program was under review, however staff expect to receive notice of the status of this grant soon. Currently this grant has not been included in the 2021 Operating and Capital Budget, however would have no effect on taxation if Council maintains its' intent to use the funding for the roads capital program.

#### COVID-19

Prior to the adoption of the estimates and tax rates by-law for 2020, Council made the decision to reduce the taxes levied by utilizing \$235,000 of the 2019 Surplus. The 2019 Surplus funds of \$520,000 less this \$235,000 remains available to phase out the reliance on these funds. This draft of the budget includes \$117,500 funding from the contingency reserve leaving \$167,500 remaining from the 2019 Surplus.

#### **SUPPLEMENTARY TAX REVENUE**

In past budgets we have not budgeted for supplementary tax revenue or for reductions due to adjustments to taxes as a result of requests for reconsideration or appeals of assessed value. This revenue less expenses can be substantially different from year to year. Looking at the last 7 years, the average additional revenue from these adjustments is \$33,000. The range from year to year is from as low as \$7,500 and as high as \$178,500. In this draft of the budget \$30,000 in revenue has been include for Supplementary tax revenue.

#### **INSURANCE**

At this time we do not yet have our insurance renewal, however in speaking with staff from our insurance broker (BFL Insurance) they have indicated that the insurance market has moved from a soft market where insurance companies are focused on obtaining new clients to a focus on the bottom line profitability. Some underwriters are no longer willing to take on municipal clients. Our broker has advised that we should expect a 20% to 25% increase in our premiums for 2021. This draft includes a 20% increase in premiums.

#### **SALARIES AND BENEFITS**

The 2021 Salaries Budget (excluding Council, Library and wages paid under grant programs) is \$6,240,000

In the base budget salaries and benefits **increased \$120,200.** This amount is comprised of an increase of \$124,500, in tax supported budgets and a decrease of \$4,300 in water/wastewater rate supported budgets.

### **Staffing**

For 2021, the merit adjustments (moving through steps on the grid) result in an **additional \$9,500**. This cost is shared between the tax supported (\$8,000) and water/wastewater (\$1,500) budgets.

The reorganization, including staff position changes and new positions added to the staff complement, resulted in an overall **increase of \$137,000**. This is comprised of a \$141,000 increase in tax supported budgets and a \$4,000 decrease in the water/wastewater budgets. Salary costs are allocated to water/wastewater for a number of staff by journal entry and therefore the increase to water/wastewater does not show in salary budgets but rather in allocated costs. Allocated costs to water/wastewater have risen approximately \$59,000 as a result of the reorganization and distribution of equipment and postage costs.

#### **Benefits**

No increase in benefit costs have been included in this draft of the budget. The municipal benefit plan is currently being taken out to market by our broker. Our representative has advised that they do not expect to see an overall increase in costs for 2021.

Statutory benefit costs **increased \$17,500,** (\$17,450 tax supported and \$50 water/wastewater supported) The largest contributor to this was WSIB at \$11,600, due to an increase in the 2020 rate that came into effect after the budget was set and an increase in the earnings level on which premiums are paid. Under the new WSIB structure the rate is expected to increase over the next few years. Staff has contacted WSIB regarding the new rate structure and has been successful in registering our Water/Wastewater staff under a separate group at a much lower rate. The Library remains with the municipal rate group as the payroll dollars are not high enough to qualify under a separate rate group. CPP also rose by \$6,750 due to both an increase in the rate and an increase in the earnings level on which premiums are paid.

#### Cost of Living

The 2021 Budget Direction and Schedule Report GGF-2020-59 recommended that the August to August CPI for Ontario be used in the draft budget. The August to August CPI is 0.1% and therefore staff have not included a wage increase for 2021. Consideration of the Consumer Price Index (CPI) increase as well as keeping pace with neighbouring and similar municipalities is recommended as a basis for the annual increase to the salary grids in order to keep salary ranges competitive.

In the last few years it has been difficult to get confirmation of wage increases from other municipalities at this time of year. As well, many have been going through market wage studies. The last market study for Tay was done in 2013 with Council adopting a phase-in program to bring staff wages to the 50 percentile in relation to the comparators in the study. With Council providing annual cost of living increases, Tay should be still comparable to other area municipalities. With the changes in positions/responsibilities as a result of the recent re-organization and the age of the previous market study, it is recommended that a budget of \$25,000 be added for a consultant to do an overall compensation review and prepare a report for Council. A budget request sheet is attached for this item.

It is recommended that given the August 2019 – August 2020 CPI change is only 0.1% a cost of Living increase to the salary administration plan, the volunteer firefighter compensation and Council remuneration, be set at 0% for 2021.

#### <u>STAFF COMPLEMENT – SUMMER STUDENTS</u>

### Student Minimum Wage

In 2020 the student wage grid was revised to include a rate increase for returning students in their 2<sup>nd</sup> and 3<sup>rd</sup> years. The minimum wage has increased in 2020 from \$14.00 to \$14.25 for students aged 18 and over and from \$13.15 to \$13.40 for age 18 and under. This increase has been included in the salary budgets, however no increase has been applied to the Year 2 and Year 3 rate.

#### **POLICING COSTS**

The 2021 Annual Billing Statement for OPP reflects an estimated billing for 2021 of \$1,787,804 in comparison to \$1,767,124 in 2020.

In 2021, although our households used for policing calculations have increased from 5,633 to 5,686 in 2020, there is a reduction in the per property cost for base services from \$183.23 to \$177.48 resulting in a decrease in total base cost for Tay of \$23,014. The Provincial Calls for Service rose along with Tay's percentage of calls resulting in an increase from \$114.91 per property to \$121.75, or \$45,009. These changes, along with a decrease in other costs of \$1,317, results in an overall increase of \$20,680 for 2021.

The 2020 calculated cost for policing is \$314.42 per property (2019 – 313.71) or **\$1,787,804.** The final cost adjustment (increase) calculated by the OPP as a result of the 2019 annual reconciliation has been included as additional charge of \$14,362 to the amount being billed to the municipality during the 2021 calendar year, for a total policing budget of **\$1,802,166**.

The 2020 budget included a transfer from reserve of \$96,592 in order to continue to phase in policing cost increases over a number of years and utilize some of the funds in the policing reserve. The 2021 budget includes a transfer from the policing reserve of \$116,032 resulting in no increase in taxation for policing in 2021. The balance in the policing reserve at December 31, 2020 is estimated to be \$240,000.

#### **DEVELOPMENT CHARGES**

A review of the Township's Development Charges was undertaken through a Development Charge Background Study and an amended Development Charge By-law passed in February, 2020.

The Development Charges used for funding projects in this plan are based on the current By-law.

The funds available in the water DCA account are not adequate to fund the Phase 2 Upgrades to the TAWTP and therefore debt will be required. Debt payments for the development charge portion of the upgrades to the Victoria Harbour Wastewater Treatment Plant have been 50% funded by the wastewater rates. Currently, the annual development charges collected for wastewater will not support the additional annual principal and interest payments, at least until the current DC loan for work on the Port McNicoll Plant expires in 2027.

The 2021 proposed budget includes the following transfers from the Development Charge Reserve Funds:

Roads	\$ 54,000
Libraries – collection	8,325
Wastewater – debt payments	181,346
Water – debt payments	90,608
Tay Area Water Plant Upgrade	1,872,400
Parks and Recreation	13,500
Growth related studies	12,600

#### **PROJECTS/CAPITAL EXPENDITURES** (yellow sheets)

The 2021 budget as presented provides for \$17.4 million in projects/capital expenditures, including the water and wastewater budgets. The budget includes all projects/purchases for 2021 which were included in the 2021-2030 Long Term Plan for Corporate Services plus any of those 2020 projects/purchases that have been identified by staff as carry forwards. During a normal budget cycle the early approval of budgets assist staff in obtaining competitive pricing and completing work plans in a timely manner.

#### **2020 SURPLUS**

We expect to have an operating surplus at the close of 2020. In order to reduce the 2021 tax burden, the pole mounted radar unit has been identified as a one year cost and funded from the anticipated 2020 Surplus.

Schedule "C" lists a number of requests for additional budget funds not included in this draft of the budget. As these are mainly one time expenditures it is recommended that if approved these be funded from the 2020 surplus.

The increase in the cost of insurance and the decrease in OMPF funding, along with the added costs to add positions and implement changes resulting from the organizational review have made the 2% target increase very difficult to attain. This draft of the budget has a 2.7% increase to the taxpayer. **It is recommended that the operating budget be approved with this 2.7% increase.** The target of 2% could however be reached with the use of 2020 Surplus funds to phase in a portion of the wage costs related to the organizational review. Using \$68,000 surplus funds to phase in these budget additions would bring the increase to the taxpayer to 2%. Absent a strong census among committees, Council may decide on whether to use surplus funds or not on November 26, 2020.

#### **CONCLUSION**

Staff has invested time to ensure that the budget document represents the needs of the Municipality to the best of our ability and that the budget document reflects Council's priorities.

The recommendations resulting from the Budget Report are listed on page 1 of this report.

We look forward to discussing this report further with you on Thursday November 12, 2020 at 10:00a.m. Council members having questions are encouraged to come in and see the Treasurer for either specific or general questions.

Recommended By: Date: November 6, 2020

Joanne Sanders Manager of Financial Services

Reviewed By: Date: November 6, 2020

Daryl C. W. O'Shea General Manager, Corporate Services

Reviewed By: Date: November 6, 2020

Lindsay Barron, CPA, CGA, HBCom.
Chief Administrative Officer/Deputy Clerk

Township of Tay	
2021 Projects/Capital Summary	
Expenditures	
Corporate Services Protective & Development Services Operational Services - Fleet Operational Services - Roads & Bridges Operational Services - Street Lighting Operational Services - Wastewater Operational Services - Water Operational Services - Park, Recreation & Facillities	\$ 525,000 408,400 630,000 1,549,261 55,000 9,706,757 4,136,800 413,216
Total	\$ 17,424,434
Funding Sources:	
Tax Rate Investment - Hydro Municipal Reserves Development Charges Grants Gas Tax Deferred Revenue Prior Year's Surplus	391,763 196,500 6,371,616 1,939,900 108,200 318,198 76,757 145,500
Total	\$ 17,424,434

SCHEDULE "A"		
SIGNIFICANT CHANGES INCLUDED IN THE 20	21 DRAFT BUDGET	
TAX SUPF	PORTED	
		Increase/(decrease)
BUDGET PRESSURE/DRIVER OF CHANGE	No Effect	General Municipal
REVENUE		
Changes in Estimated Revenue		
Daniero de OMPE		(72,000)
Decrease in OMPF		(73,800)
Reduction in reliance on Contingency Reserve		(117,500)
Increase in Penalties and Interest		20,000
Increase in Aggregate Pit Fees	15.000	15,000
Transfer from Reserves, Reserve Funds	15,000	
Transfer from 2020 Surplus	10,000	
Supplementary taxes		30,000
Decrease in Interest income	(33,000)	
Loss of rent revenue - LCBO		(1,800)
Total Increase/(Decrease) in Revenue	(8,000)	(128,100)
EVALUATO		
EXPENSES		
Changes Delated to Evicting Contracts and Inflationary Droggynos		
Changes Related to Existing Contracts and Inflationary Pressures		04 030
Insurance Renewal Estimate (20% over 2020 actual)		84,039
Salaries & Benefits Remove overtime budget in Corporate Services , re: SSEA Financial Services		157,528
Increase in allocation to Water Wastewater		(32,540)
Annual Software Maintenance		(59,346) 6,700
Fire Dispatch Agreement & Joint Services		1,590
Increase in Office Cleaning contract (non Covid related)		9,760
increase in office cleaning contract (non covid related)		9,700
Changes Related to Outside Agencies/Boards		
Tay Township Library		13,164
Economic Development Corporation North Simcoe		1,520
Severn Sound Environmental Association		3,727
Culture Alliance		-
Georgian Bay Forever		
Changes Related to Analysis of Purchasing Trends		
Increase in materials and equipment - fire		4,000
Increase in building maintenance - fire		2,500
Decrease in Hydro & Natural Gas Consumption		(1,600)
Vehicle repairs and maintenance reduction		(42,000)
Add budget for Mechanic Shop tools and supplies		42,000
Transfers to Reserves for Operating - Election		(1,700)
Misc. Small budget adjustments		1,663
Recommendations from the Long Term Plan		
Recommendations from the Long Fermi Fian		
Transfers to Reserves for Capital - Vehicles, Equipment and Buildings		30,000
Pole Mounted Radar Unit	10,000	
Interest transferred to Future Capital Reserve	(33,000)	
Transfer to Fire Capital	(==,==3)	(2,000)
Other		( )
Official Plan and Zoning By-law (Increase in Budget)	15,000	
Accessibility Budget		(5,000)
Asset Management Plan legilsative requirements - consulting assistance		5,000
Total Increase/(Decrease) in Expenses	- 8,000	219,005
Not Change included in 2024 Burgh Burgh Burgh		0.42 - 4.22
Net Changes included in 2021 Draft Budget - ROUNDED	-	347,105

SCHEDULE "B"	
SIGNIFICANT CHANGES IN 2021 DRAFT BUDGET	
UTILITY SUPPORTED	
	Increase/(decrease)
BUDGET PRESSURE/DRIVER OF CHANGE	Water & Wastewater
REVENUE	
Changes in Estimated Revenue	
Water & Wastewater Acct. Billings	106,292
Interest Revenue	537
Total Increase/(Decrease) in Revenue	106,829
EXPENSES	
Changes Related to Existing Contracts and Inflationary Pressures	
Salaries & Benefits	49,651
Outside Services (Pall 24/7 phone and programming service support)	2,000
Increase in Computer Software and Hardware Maintenance Costs	18,212
Insurance Renewal Estimate (20% over 2020 actual)	17,789
Decrease in Repairs & Maintenance costs for Water Distribution Equipment	(50,000)
Changes Related to Analysis of Purchasing Trends	
Decrease in Treatment Chemicals - Water	(50,000)
Recommendations from the Long Term Plan	
Necommendations from the Long Term Flan	
Transfers to Reserves for Capital	119,177
Total Increase/(Decrease) in Expenses	106,829
Total Changes included in draft 2021 Preliminary Budget	-

SCHEDULE "C" - 2	2021 TOTAL BUDGET IMPACT		
	Tax Supported	Rates Supported	<b>Council Recommendation</b>
	\$ Increase/ (decrease)		(Recommend/ Not Recommend/ Defer)
Changes included in Preliminary Budget :			
Reduction of OMPF	73,800		
Reduction of Transfer from Contingency Reserve	117,500		
Budget for Supplementary Taxes	(30,000)		
Council	509		
Corporate Services	12,340		
Protective and Development Services	108,614		
Operational Services	64,342		
operational Sci vices	3 1,3 12		
	347,105		
Changes Related to Service Delivery			
PDS -Additional Municipal Law Enforcement Summer Student	12,270		
PDS -Remove Administrative Support Summer Student	(11,900)		
PDS -Incident Management System Training (increased funding)	7,500		
PDS -Master Stream Nozzle	6,000		
PDS -Flow Meter/Stabilizing Struts – Fire	1,000		
PDS -Stabilizing struts	5,000		
PDS -Flag Poles (increased funding)	3,000		
PDS -Victoria Harbour Fire Hall lights	2,500		
OPS -Traffic Safety Plan	10,000		
OPS -Engineering Services for Operational Services	45,000	30,000	
CS - Compensation Review	25,000		
CS - Georgian Bay Forever			
CS - YMCA, Loan to be paid monthly and re-assessed in June 2021	60,000 <b>165,370</b>		
Other Amendments			
Total All Changes	512,475		
Funding form Surplus to phase in costs related to Organizational Review	(68,000)		
Funding TBD from 2020 Surplus (\$10,000 already included in base budget)	(105,370)		
Funding from Reserves	(60,000)	(30,000)	
Total Requirement	279,105		
Estimated Increase in Assessment Growth (1%)	(93,000)		
Total 2020 Requirement Less Growth	186,105		
Municipal Budget increase to be funded by Taxation	2.00%		

TOWNSHIP ( 2021 OPERATIN			
	2020 YTD Actual	2020 BUDGET	2021 BUDGET
	06-11-20		
COUNCIL			
REVENUE:			
Grants	4,245.30	0.00	0.00
TOTAL REVENUE	4,245.30	0.00	0.00
EXPENSES: Salaries and Benefits	135,117.62	167,361.00	167,870.00
Contracted Services	4,898.22	10,000.00	10,000.00
Grants & Donations	79,295.53	60,000.00	60,000.00
Council Committees	14,104.86	7,000.00	7,000.00
Other (Awards Banquet, Training, Internet & Telephone)	6,851.25	33,500.00	33,500.00
TOTAL EXPENSES:	240,267.48	277,861.00	278,370.00
TOTAL COUNCIL	(236,022.18)	(277,861.00)	(278,370.00)
	2020 YTD Actual	2020 BUDGET	2021 BUDGET
	06-11-20		
SUPPLEMENTAL INFORMATION EXTERNAL AGENCIES			
Severn Sound Environmental Association	108,870.10	117,537.00	122,042.00
North Simcoe Economic Development Corporation	67,980.00	67,980.00	69,500.00
Georgian Bay Forever	15,000.00	15,000.00	15,000.00
Community Donations	44,396.03	25,000.00	25,000.00
Wendat	0.00	4,000.00	0.00
Other (Culture, Cancer Support)	10,000.00	10,000.00	10,000.00
Georgian Bay General Hospital	25,000.00	25,000.00	25,000.00

271,246.13

264,517.00

266,542.00

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#### TOWNSHIP OF TAY 2021 OPERATING BUDGET

	2020 VTD Actual	2020 BUDGET	2024 PUDCET
	2020 YTD Actual 06-11-20	2020 BUDGET	2021 BUDGET
	00 11 20		
CORPORATE SERVICES			
REVENUE:			
User Fees and Service Charges	49,253.92	93,094.00	92,568.00
Penalties and Interest	241,603.48	230,000.00	250,000.00
Licences, Permits, Rents	39,345.72	52,500.00	50,700.00
Land Sales	500.00	35,000.00	35,000.00
		· ·	· ·
Investment & Interest Income	138,924.22	159,300.00	126,300.00
Transfers from Reserves / Reserve Funds	32,000.00	45,000.00	9,000.00
Other	31,665.53	41,644.00	41,740.00
TOTAL REVENUE	533,292.87	656,538.00	605,308.00
EXPENSES:			•
Administrative / Overhead			
Salaries and Benefits	792,364.64	1,225,909.00	1,232,520.00
Contracted Services	91,933.94	120,395.00	103,155.00
Health & Safety	2,083.30	11,715.00	11,715.00
Computer Maintenance	57,733.85	69,029.00	75,000.00
Accessibility	0.00	5,000.00	0.00
Insurance	71,934.91	70,325.00	86,322.00
Election	1,653.60	1,700.00	1,700.00
Other - (Postage, Advertising, Supplies, etc.)	68,357.23	107,590.00	97,161.00
Municipal Buildings (Office Old VII Finshall Albant Ct)			
Municipal Buildings - (Office, Old VH Firehall, Albert St) Utilities	37.756.85	49,429.00	48,829.00
Materials & Equipment Expenditures	8,220.68	20,300.00	16,300.00
Repairs and Maintenance	9,165.18	23,500.00	23,000.00
Repairs and Maintenance	7,103.10	23,300.00	25,000.00
Cemetery Operations (net)	2,475.34	0.00	0.00
Transfer to Own Funds			
Capital/Reserves	108,000.00	188,000.00	160,000.00
Election	17,500.00	17,500.00	15,800.00
Proceeds from Land Sales	0.00	29,000.00	29,000.00
TOTAL EXPENSES:	1,269,179.52	1,939,392.00	1,900,502.00
TOTAL CORPORATE SERVICES	(735,886.65)	(1,282,854.00)	(1,295,194.00)
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### TOWNSHIP OF TAY 2021 PROJECTS/CAPITAL BUDGET

#### CORPORATE SERVICES

PRIOR YEARS SURPLUS GRANTS - County of Simcoe TRANSFER FROM RESERVES Contingency Reserve (Modernization Fund) Municipal Buildings Municipal Equipment	\$ (125,000) (122,000) (228,000)	\$ \$	(5,000) (50,000) (475,000)
EQUIPMENT - Carry Forward Printer/Fax/Copier Public Works Photocopier - Admin (colour) Laser Printers	7,000 16,000 9,000		32,000
COMPUTER HARDWARE ACQUISITION - Carry Forward PC/Monitor Replacements (\$5,000 added to 2020) Financial Server Office Server VPN Router/Firewall NAS Unit for Backup Storage	90,000 25,000 25,000 5,000 10,000		155,000
COMPUTER SOFTWARE ACQUISITION - Carry Forward Land Manager Upgrade Municipal Management/Online Services Software	9,000 100,000		109,000
COMPUTER SOFTWARE ACQUISITION Website Refresh Backup Tape Drive & Software	25,000 12,000		37,000
OUTSIDE SERVICES - Carry Forward Internet Needs & Feasibility Project			75,000
MUNICIPAL BUILDING, PARK STREET: BUILDING IMPROVEMENTS - Carry Forward Roof & Cedar Facia repairs Humidity Control for Copy Room	30,000 5,000		35,000
BUILDING IMPROVEMENTS Furniture Works Garage Roof	42,000 45,000		87,000
TOTAL CORPORATE SERVICES	-	\$	-
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Budget Type	Capital				
Department	•	General Government			
Division	Administration				
Prepared by	Daryl C. W. O'S	Daryl C. W. O'Shea			
Approved by	-				
Department Priority	Α				
Request Summary	year in the eve expensive print public works m four departmer	nt of printe er is carrie ultifunction ntal printers funds are	nt departmental pr failure. The mode of th	ently the any of the foot	
Service Level Impact	Maintain				
Expected Useful Life	8				
Current Year Budget	Expenses		Revenue		
	Materials		Grants		
	Consultants		Reserve	-7,000	
	Equipment	7,000	Development		
	Legal		Utility		
	Other		Other		
	Total	7,000	Total	-7,000	
	Tax Levy / Rate	e Impact		\$0	
Future Year Budget					
Cost-Benefit Analysis and Other					



Photocopie	r - Admin (col	our)	
Budget Type	Capital		
Department	General Gover	nment	
Division	Administration		
Prepared by	Daryl C. W. O'	Shea	
Approved by			
Department Priority	Α		
Request Summary	photocopier. To useful life in 20 frequency of is an acceptable	lacement of sole municipe The current copier reached 20 but will only be replayed by the copier incompart. If the copier is not and funds are carried the copier is the copier is and funds are carried the copier is an accordance to the copier is a copier is a copier is an accordance to the copier is a copie	es its expected aced if the rease beyond of replaced, no
Service Level Impact	Maintain		
Expected Useful Life	7 Years		
Current Year Budget	Expenses	Revenue	
	Materials	Grants	
	Consultants	Reserve	-16,000
	Equipment	16,000 Development	
	Legal	Utility	
	Other	Other	
	Total	16,000 Total	-16,000
	Tax Levy / Rat	e Impact	\$0
Future Year Budget			
Cost-Benefit Analysis and Other Financial Considerations		printers can serve the sand speed ctive.	
Administrative Recommendation			



## 2019-2020 Budget Request

Replace Las	ser Printers				
Budget Type	Capital				
Department	General Govern	General Government			
Division	Administration	Administration			
Prepared by	Daryl C. W. O'S	Shea			
Approved by					
Department Priority	Α				
Request Summary	event of printe	or laser printer replacement r failure. If printer does not t and funds are carried forw	fail, no		
Service Level Impact	Maintain				
Expected Useful Life	8 years				
Current Year Budget	Expenses	Revenue			
	Materials	Grants			
	Consultants	Reserve	-9,000		
	Equipment	9,000 Development			
	Legal	Utility			
	Other	Other			
	Total	9,000 Total	-9,000		
	Tax Levy / Rate	e Impact	\$0		
Future Year Budget					
Cost-Benefit Analysis and Other					
Financial Considerations					
Administrative Recommendation					



PC/Monitor	Replacement		
Budget Type	Capital		
Department	General Govern	nment	
Division	Administration		
Prepared by	Daryl C. W. O'S	Shea	
Approved by			
Department Priority	Α		
Request Summary	Budget for PC/Monitor replacement for municipal office computers. Includes hardware and software licenses (Microsoft Office, Windows/SQL/Exchange Client Access Licenses). We budget for a 5 year replacement cycle but try to stretch their life to 6-8 years. Current computers were purchased in 2010. Current displays in 2009.		
Service Level Impact	Maintain		
Expected Useful Life	5		
Current Year Budget	Expenses	Revenue	
_	Materials	Grants	
	Consultants	Reserve	-5,000
	Equipment	5,000 Development	
	Legal	Utility	
	Other	Other	
	Total	5,000 Total	-5,000
	Tax Levy / Rate	e Impact	\$0
Future Year Budget	2022 - 2024 - 9	\$5,000	
	2025 - \$85,000	)	
Cost-Benefit Analysis and Other Financial Considerations	computers required levels, a move users and an in	It increased to reflect an incultive due to increases in state to more portable computing crease in costs due to Canate last replacement cycle in	ffing g for more dian dollar
Administrative Recommendation			



PC/Monitor	Replacement			
Budget Type	Capital			
Department	General Gover	nment		
Division	Administration			
Prepared by	Daryl C. W. O'	Shea		
Approved by				
Department Priority	Α			
Request Summary	Budget for PC/Monitor replacement for municipal office computers. Includes hardware and software licenses (Microsoft Office, Windows/SQL/Exchange Client Access Licenses). We budget for a 5 year replacement cycle but try to stretch their life to 6-8 years. Current computers were purchased in 2010. Current displays in 2009.			
Service Level Impact	Maintain			
Expected Useful Life	5			
Current Year Budget	Expenses		Revenue	
	Materials		Grants	
	Consultants		Reserve	-85,000
	Equipment	85,000	Development	
	Legal		Utility	
	Other		Other	
	Total	85,000	Total	-85,000
	Tax Levy / Rat	e Impact		\$0
Future Year Budget	2020 - Additio	nal \$5,000		
Cost-Benefit Analysis and Other Financial Considerations	Funding amount increased to reflect an increase in computers required due to increases in staffing levels, a move to more portable computing for more users and an increase in costs due to Canadian dollar decline since the last replacement cycle in 2010.			
Administrative Recommendation				



Financial Se	orvor			
Budget Type	Capital			
Department	General Gover	nment		
Division	Administration			
Prepared by	Daryl C. W. O'	Shea		
Approved by				
Department Priority	Α			
Request Summary	Historically this 2010 all serve remains as the "financial serve infrastucture -	s was a phy rs have bee e representa er features" - including rs and Micro	of the "Financial sical single servent of the virtualized and of the virtualized of the virtualization hosoft Server, SQ	er. As of d this the ed server st servers,
Service Level Impact	Maintain			
Expected Useful Life	5			
Current Year Budget	Expenses		Revenue	
	Materials		Grants	
	Consultants		Reserve	-25,000
	Equipment	25,000	Development	
	Legal		Utility	
	Other		Other	
	Total	25,000	Total	-25,000
	Tax Levy / Rat	e Impact		\$0
Future Year Budget		·		
Cost-Benefit Analysis and Other Financial Considerations				
Administrative Recommendation				



Office Serve	er			
Budget Type	Capital			
Department	General Gover	nment		
Division	Administration			
Prepared by	Daryl C. W. O'	Shea		
Approved by				
Department Priority	Α			
Request Summary	Server". Histo server. As of and this remai "office product infrastucture -	orically this of 2010 all serns as the recivity feature of including of sand Micro	of the "Office Prowas a physical since was a physical since wers have been been been been been been been be	ngle virtualized dget for the ized server st servers,
Service Level Impact	Maintain			
Expected Useful Life	5			
Current Year Budget	Expenses Materials Consultants Equipment Legal	25,000	Revenue Grants Reserve Development Utility	-25,000
	Other		Other	
	Total Tax Levy / Rat	25,000 e Impact	Total	-25,000 \$0
Future Year Budget				
Cost-Benefit Analysis and Other Financial Considerations				
Administrative Recommendation				



VPN Route	r & Firewall		
Budget Type	Capital		
Department	General Govern	ment	
Division	Administration		
Prepared by	Daryl C. W. O'S	hea	
Approved by			
Department Priority	Α		
Request Summary	appliance and \	acement of network fire PN endpoint for remote agement, water/wastew	connectivity
Service Level Impact	Maintain		
Expected Useful Life	8		
Current Year Budget	Expenses	Revenue	
	Materials	Grants	
	Consultants	Reserve	-5,000
	Equipment	5,000 Development	
	Legal	Utility	
	Other	Other	
	Total	5,000 Total	-5,000
	Tax Levy / Rate	: Impact	\$0
Future Year Budget			
Cost-Benefit Analysis and Other Financial Considerations	Township's digi	ry is critical to protecting tal assets, ratepayer info	
Administrative Recommendation			



NAS Unit fo	r Backup Stor	age	
Budget Type	Capital		
Department	General Gover	nment	
Division	Administration		
Prepared by	Daryl C. W. O'	Shea	
Approved by			
Department Priority	Α		
Request Summary	computer serv require expans	replacement and upgrade ers, the backup storage sysion and upgrade to maintace to meet an ever expanect.	stems ain reliability
Service Level Impact	Maintain		
Expected Useful Life	5		
Current Year Budget	Expenses	Revenue	
	Materials	Grants	
	Consultants	Reserve	-10,000
	Equipment	10,000 Development	
	Legal	Utility	
	Other	Other	
	Total	10,000 Total	-10,000
	Tax Levy / Rat	e Impact	\$0
Future Year Budget			
Cost-Benefit Analysis and Other Financial Considerations	solutions and s	corage is more cost effections in the contract of the contract	
Administrative Recommendation			



Land Manag	ger Upgrade			
Budget Type	Capital			
Department	Planning and De	evelopmen	t	
Division	Building			
Prepared by	Daryl C. W. O'S	hea		
Approved by				
Department Priority	Α			
Request Summary	Budget for Land This has been c	_	building software r a few times.	upgrade.
Service Level Impact	Maintain			
Expected Useful Life	10			
Current Year Budget	Expenses		Revenue	
	Materials		Grants	
	Consultants	4,500	Reserve	-9,000
	Equipment		Development	
	Legal		Utility	
	Other	4,500		
	Total	9,000	Total	-9,000
	Tax Levy / Rate	· Impact		\$0
Future Year Budget				_
Cost-Benefit Analysis and Other Financial Considerations	_		rack and issue bu planning applica	•
Administrative Recommendation				



### 2020-2023 Budget Request

Municipal M	lanagement/Online Services Software
Budget Type	Capital
Department	General Government
Division	Administration
Prepared by	Daryl C. W. O'Shea
Approved by	
Department Priority	A
Request Summary  Service Level Impact	With an increasing expectation of online delivery of soft services and an organizational mindset that has changed to be accepting of such a delivery method; it is time that the Township start moving towards an online first service delivery method. There are many options for implementing online services but they can be summed up in two groups fragmented services delivered through individual portals or a unified service portal that ties all online service offerings together into one portal and one user account. It is proposed that the Township undertake a hybrid approach, to achieve a unified solution, that obtains off-the-shell software where appropriate, builds the glue to connect our existing and new systems and builds the missing pieces that the market does not provide. To build these pieces it is proposed that the Township employ software engineering and computer science co-op students or recent grads to develop software that conforms to an architecture designed and documented by Township staff. It is expected that a significant transformation can be achieved with \$400,000 over four years. Future reports to Council will outline a plan and some further investigation of the problem to be solved. Types of software proposed by various departments to be included in this endeavour include, but are certainly not limited to, emergency management community alerting, service and work request management, road patrol records, sidewalk inspection records, streetlight inspection records, fleet management, online building permits, and online financial account access for residents.
Expected Useful Life	
Current Year Budget	Expenses Revenue
	Materials Grants -100,000
	Consultants Reserve
	Equipment Development
	Legal Utility
	Other 100,000 Other
	Total 100,000 Total -100,000
	Tax Levy / Rate Impact \$0
Future Year Budget	2021-2023 - \$100,000 per year.

Content revised October 6, 2020 by DOS | Form revised July 31, 2017



### 2020-2023 Budget Request

Municipal M	lanagement/Online Services Software
Budget Type	Capital
Department	General Government
Division	Administration
Prepared by	Daryl C. W. O'Shea
Approved by	
Department Priority	A
Cost-Benefit Analysis and Other Financial Considerations	Market offerings are either fragmented in their approach (leading to the "deal with Tay in seven different portals" problem), are strong in one main function and weak in the after-thought add-ons to provide a single solution, or are simply too expensive or complex for a small organization like Tay (SAP, etc.). Building our own small municipality system in a modular approach will allow us to tie our pools of data together, provide a unified portal to community members and potentially benefit from either an opensource approach with other municipalities or generate revenue in a fee-for-service model for access to the software we create.
Administrative Recommendation	



Website R	efresh		
Budget Type	Capital		
Department	General Gover	nment	
Division	Administration		
Prepared by	Daryl C. W. O'S	Shea	
Approved by			
Department Priority	Α		
Request Summary	designed for a will entail upda responsive des and desktop de	ebsite was implemented in 201 desktop first, 4:3 screen ratio iting the website page templating to improve usability on motivates. A review and update content and navigation will also be	this project tes to a more obile, tablet of the overall
Service Level Impact	Improve		
Expected Useful Life			
Current Year Budget	Expenses	Revenue	
	Materials	Grants	
	Consultants	Reserve	-25,000
	Equipment	25,000 Development	
	Legal	Utility	
	Other	Other	
	Total	25,000 Total	-25,000
	Tax Levy / Rat	e Impact	\$0
Future Year Budget			
Cost-Benefit Analysis and Other			
Administrative Recommendation			
Content revised September 25, 2020 by ini	tials JG   Form revised Ju	ıly 31, 2017	



Backup Tap	e Drive & Soft	ware	
Budget Type	Capital		
Department	General Gover	nment	
Division	Administration		
Prepared by	Daryl C. W. O'S	Shea	
Approved by			
Department Priority	Α		
Request Summary	backup the gro infrastructure t the Township's	ne hardware and software use wing amount of information a chat the Township relies on; er information assets are protect d other threats.	nd virtual nsuring that
Service Level Impact	Improve		
Expected Useful Life	·		
Current Year Budget	Expenses	Revenue	
	Materials	Grants	
	Consultants	Reserve	-12,000
	Equipment	12,000 Development	
	Legal	Utility	
	Other	Other	
	Total	12,000 Total	-12,000
	Tax Levy / Rat	e Impact	\$0
Future Year Budget			
Cost-Benefit Analysis and Other			
Administrative Recommendation			
Content revised September 25, 2020 by initi	als JG   Form revised Ju	ly 31, 2017	



Internet No	eeds & Feasibi	lity Project	
Budget Type	Capital		
Department	General Gover	nment	
Division	Administration		
Prepared by	Daryl C. W. O'S	Shea	
Approved by	, , , , , , , , , , , , , , , , , , ,		
Department Priority	Α		
Request Summary	gave Staff dire affordable high our Township . Modernization request for pro service, explor current and fut has also been project under to for \$50,000. S	rts GGF-2019-67 and GGF-2019 ction to further investigate the a speed broadband Internet con A \$25,000 budget was authoris. Fund to prepare, release and acoposals, gauge the potential dere e funding options and educate a cure options for service. A function of the Economic Development Functaff does not anticipate the need to the appropriate the service.	lack of nectivity within zed from the dvertise for mand for residents on ding application coe for this ding Program
Convice Level Impact		r the proposed work .	
Service Level Impact Expected Useful Life	Improve		
Current Year Budget	Expenses	Revenue	
Current rear budget	Materials	Grants	-50,000
	Consultants	75,000 Reserve	-25,000
	Equipment	Development	23,000
	Legal	Utility	
	Other	Other	
	Total	75,000 Total	-75,000
	Tax Levy / Rat	•	\$0
Future Year Budget	rux Levy / Ruc	e impace	Ψ0
Cost-Benefit Analysis and Other Financial Considerations	proposal. In or anticipated tha be needed to l	ort back to Council prior to the solder to further advance this project the remaining Modernization leverage against other potential livery problem that most other ble to solve.	ject, it is Funding would funding to solve
Administrative Recommendation			



	min Building I	Kepairs			
Budget Type	Capital				
Department		General Government			
Division	Administration				
Prepared by	Lindsay Barro	n			
Approved by					
Department Priority Request Summary	Α	rienced a number of mino			
	Ongoing efforts root casue of swork required boards have so worn. Staining	nd new section of the builts are being made to determine to determine to determine the cedar facia. Some ome gapping and are crack of the facia will also need he foreseeable future.	rmine the ome repair of the cked and		
Service Level Impact	Maintain				
Expected Useful Life					
Current Year Budget	Expenses	Revenue			
	Materials	30,000 Grants			
	Consultants	Reserve	-30,000		
	Equipment	Development			
	Legal	Utility			
	Other	Other			
	Total	30,000 Total	-30,000		
	Tax Levy / Ra	te Impact	\$0		
Future Year Budget					
Cost-Benefit Analysis and Other					
Financial Considerations					
Administrative Recommendation					



Humidity C	ontrol for Copy	Room	
Budget Type	Operating		
Department	General Government		
Division	Administration		
Prepared by	Daryl C. W. O'S	Shea	
Approved by			
Department Priority	А		
Request Summary	Our printed material processing equipment (copier, folding/envelope stuffing and postage machines) often have issues caused by paper curl caused by excess humidity in the municipal office copy room. Heat in the room is also a concern for staff processing mailouts. The humidity causes delays in getting mail out, including tax and water bills, and downtime/service calls for equipment. A split unit airconditioner would address both the humidity and heat issues and eliminate problems with the equipment.		
Service Level Impact	Improve		
Expected Useful Life	8		
Current Year Budget	Expenses	Revenue	
	Materials	Grants	
	Consultants	Reserve	-5,000
	Equipment	5,000 Development	
	Legal	Utility	
	Other	Other	
	Total	5,000 Total	-5,000
	Tax Levy / Rate	e Impact	\$0
Future Year Budget			
Cost-Benefit Analysis and Other Financial Considerations	Lost productivity due to frequent paper jams and service calls caused by humidity more than offsets the cost of controlling the humidity.		
Administrative Recommendation			



Paint and	Office Furniture	3	
Budget Type	Capital		
Department	General Gover	nment	
Division	Administration		
Prepared by	Daryl C. W. O'S		
Approved by	Daiyi C. W. O.	Siled	
Department Priority	Α		
Request Summary	Much of the municipal office furniture has not kept pace with the transition to computerized work flows; many of the desks have little room to work once a computer is placed on them; a lack of bookshelves/storage is also commonplace, resulting in cluttered workspaces. A number of pieces of our office furniture were acquired on the side of the road unwanted furniture that was put out as trash. To improve efficiencies, improve layouts to support improved customer service, and to improve the perception of the Township as a professional organization, a number of furniture replacements are required. Some areas of the municipal office building are in need of painting, as well; some touch ups will be done throughout the building.		
Service Level Impact	Improve		
Expected Useful Life			
Current Year Budget	Expenses  Materials  Consultants  Equipment  Legal  Other	Revenue Grants Reserve 42,000 Development Utility Other	-42,000
	Total Tax Levy / Rat	42,000 Total	-42,000 \$0
Future Year Budget		<del></del>	
Cost-Benefit Analysis and Other	-		
Administrative Recommendation	า		
Content revised September 25, 2020 by ini	tials JG   Form revised Ju	ıly 31, 2017	



Works Gara	ige Roof		
Budget Type	Capital		
Department	General Government		
Division	Administration		
Prepared by	Daryl C. W. O'S	Shea	
Approved by			
Department Priority	В		
Request Summary	operational ser based on estim inspection. A	of (tar and gravel flat roof) porvices shop is scheduled for replated life-cycle and preliminary more detailed evaluation of the diff appropriate a roof replacer	placement visual e roof will be
Service Level Impact	Improve		
Expected Useful Life			
Current Year Budget	Expenses	Revenue	
	Materials	Grants	
	Consultants	Reserve	-45,000
	Equipment	45,000 Development	
	Legal	Utility	
	Other	Other	
	Total	45,000 Total	-45,000
	Tax Levy / Rat	e Impact	\$0
Future Year Budget			
Cost-Benefit Analysis and Other			
Administrative Recommendation			
Content revised September 25, 2020 by initia	als JG   Form revised Ju	ıly 31, 2017	



## **2021 Budget Request**

	Compensatio	on Review	
Budget Type	Operating		
Department	General Gove	rnment	
Division	Administration	1	
Prepared by	Lindsay Barro	n	
Approved by	Lindsay Barro	n	
Department Priority	Α		
Request Summary	recommended compensation against our mapositions include appropriately i	nt corporate re-organization that the Township undertake review in 2021 to evaluate oarket comparators to ensure ded in the organizational chan order for the Township to retaining and recruiting our	e a ur salary grid that all rt are banded remain
Service Level Impact		Maintain	
Expected Useful Life			
Current Year Budget		Revenue	
	Materials	Grants	
	Consultants	25,000 Reserve	
	Equipment	Development	
	Legal	Utility	
	Other	Other	-25,000
	Total	25,000 Total	-25,000
	Tax Levy / Ra	te Impact	\$0
Future Year Budget			
Cost-Benefit Analysis and Other Financial Considerations	This review may trigger adjustments to our current salary grid, as positions are re-evaluated based on the new organizational structure. The recommendations brought forward from the review will be presented for Council's consideration prior to implementation.		
Administrative Recommendation			

#### Administrative Recommendation

As this review is not a re-occurring expense, it is recommended that the compensation review by funded from surplus.



### **2021 Budget Request**

Asset Manag	jement		
Budget Type	Operating		
Department	General Governr	nent	
Division	Administration		
Prepared by	Joanne Sanders		
Approved by			
Department Priority	Α		
Request Summary	2021, have an a (roads, bridges a management sy the cost of main	ith O. Reg 588/17, Municipalities pproved asset management plar and culverts, water, wastewater stems) that identifies current lev taining those levels of service. Support in creating metrix to detrict core assets.	n for core assets and stormwater els of service and staff will need
Service Level Impact			
Expected Useful Life			
Current Year Budget	Expenses	Revenue	
	Materials	Grants	
	Consultants	5,000 Reserve	
	Equipment	Development	
	Legal	Utility	
	Other	Other	-5,000
	Total	5,000 Total	-5,000
	2021 Tax Levy I	mpact	\$0
Future Year Budget	This regulation h	as increasing requirements for as	sset management
Cost-Benefit Analysis and Other	The Municipality	must meet these legislated dead	lines in order to
Administrative Recommendation			

Content revised Month 11, 2020 by JS| Form revised July 31, 2020